TO OUR MANY FRIENDS -

We hope that this finds you, your family, and staff safe and well. We have been blessed with the fortune of good health and safety for our family here at Germania. We have worked tirelessly to create a safe environment for our team and all of the professionals delivering products to us and to you throughout this nationwide crisis. Continual sanitation, temperature checks, work space cleaning, social distancing and limited interaction with guests to our office has proven successful. We stand committed to provide the safest working environment possible.

For many, the Garden Center industry surprised itself with strong sales and consumer confidence. We are glad to have been able to stay open during these months and be able to supply you through it all. We can only hope that all of the new gardeners that have emerged will stick with it for many more years to come.

Vegetables, mixed containers, and hanging baskets have dominated the marketplace this Spring. Products that bring big color are at a high demand. It has been busy for us all, but certainly has been satisfying to see the customers still demand quality products and be willing to come out and shop.

As we begin our 89th year, we continue to be thankful for your orders and confidence in Germania Seed Company to serve you. We stand by our motto that Personal Service is the Foundation of our Business!

Thank you for your continued confidence, best wishes for a healthy and prosperous year!

Rick Kane

Corky Kane

DISCOUNTS

Do not miss your opportunity to EARN a bigger discount off of these prices. Discounts on SEEDS ONLY.

<table>
<thead>
<tr>
<th>Under $250.00</th>
<th>Net $750.01 to $1,500.00</th>
<th>$750.01 to $1,500.00</th>
<th>$1,500.00 and over</th>
</tr>
</thead>
<tbody>
<tr>
<td>$250.01 to $500.00</td>
<td>15%</td>
<td>$1,500.00 and over</td>
<td>Call for details</td>
</tr>
<tr>
<td>$500.01 to $750.00</td>
<td>18%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

We do NOT have a minimum order requirement.

We do not have a minimum order requirement and all orders are appreciated and shipped the same day received. Due to the increased costs of order processing and shipping by United Parcel Service and the U.S. Mail, the minimum shipping charge is $7.80.

Color Plant Tags
$2.59 per 100

Valid on a minimum order of 4,000 or more
John Henry Pixie Tags thru 9/30.

Receive the 250,000 tag volume rate on ALL Pixie Tag orders through June when you order $250.00 or more in plants & seeds.

Order form & more info at: germaniaseed.com/tags

Order Now to Save!

Order by 9/30 - Ship by 11/2
Receive an extra 30% discount
Your price is $2.59 per 100 tags

Order by 10/31 - Ship by 12/23
Receive an extra 25% discount
Your price is $2.86 per 100 tags

Order by 12/25
Receive an extra 10% discount
Your price is $3.29 per 100 tags
We do not have a minimum order requirement and all orders are appreciated and shipped the same day received. Due to the increased costs of order processing and shipping by United Parcel Service and the U.S. Mail, the minimum shipping charge is $7.80.

Shipping—All seeds are shipped FOB, Chicago IL. Regular shipping charges will apply. DELIVERY IS LIMITED TO NORTH AMERICA. PLEASE CONSULT ONE OF OUR CUSTOMER SERVICE AGENTS. ALL CHARGES FOR SHIPMENTS OUTSIDE OF THE UNITED STATES WILL BE BILLED AT COST TO THE CUSTOMER, PLUS ANY CUSTOMS/DECLARATION FEES.

APPROXIMATE EXPRESS DELIVERY COST

(Price will be based on actual shipping cost).

<table>
<thead>
<tr>
<th>Weight</th>
<th>2nd Day Air</th>
<th>Next Day Air Saver (3 pm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1–2 Lbs.</td>
<td>$27.30</td>
<td>$54.85</td>
</tr>
<tr>
<td>3–6 Lbs.</td>
<td>$45.10</td>
<td>$74.55</td>
</tr>
<tr>
<td>7–10 Lbs.</td>
<td>$65.15</td>
<td>$97.80</td>
</tr>
</tbody>
</table>

In order to make scheduled pick-up times for Express and Airmail carriers, your orders should be placed by 1:00 p.m. C.S.T. in order to be filled and shipped that same day. All prices are quoted in U.S. Dollars and all shipments outside of the continental United States must be paid for in advance of shipping date with your cashier’s check or credit card.

Please be specific on dates that you would like to have seed arrive if you will be closed or on vacation. We want to follow your instructions to have seed arrive if you will be closed or on vacation. We want to follow your instructions.

Orders from new customers—If merchandise is needed at once, cash remittance should accompany order; otherwise, bank and trade references should be furnished. Orders should be signed with an individual’s name in writing.

Charge Cards—We will be happy to process your order and charge it to your VISA, MASTERCARD, AMERICAN EXPRESS or DISCOVER at time of invoicing. Once an order has been invoiced, any payment with a charge card will be subject to a 3% convenience fee.

Special Orders—We request you send us 50% advance deposit for all items that will need to be special ordered for you.

Claims—All claims must be made within 24 hours of delivery. Please contact our customer service dept. immediately if you have a problem.

Return of Merchandise—Please inform us of the situation before returning any merchandise. We will promptly advise you of method to ship and proper destination. Please keep in mind that our re-stocking charge is 30-50%, depending on items. Do not return any merchandise without our prior permission.

No returns—except for an error on our part in filling, billing or processing your order.

All invoices are due and payable 30 days after invoice date. Past due accounts are subject to a 2% per month late charge (24% annual rate). All discounts and special pricing are contingent upon payment term. We reserve the right to rescind any and all discounts on delinquent accounts. Applicable collection charges will be added to outstanding balances if it is necessary for account to be turned over for collection. A service charge of $35.00 will be made for any check that does not clear through your bank. (Not Sufficient Funds, etc.)

Condition of Sale—In lieu of all other warranties, expressed or implied, and liability for possible negligence, Germania Seed Co., Inc., warranties to the extent of the purchase price that the seeds, plants, supplies or accessories sold are as described by us on our container within recognized tolerances. We expressly disclaim any warranty of merchantability or of fitness for a particular purpose. Under all circumstances and regardless of whether the claim is based upon contract, negligence, mistake, omission or otherwise, and regardless of the extent of the loss, our liability is limited to the purchase price. As a condition of such liability, we must receive notice by registered mail within 30 days after any defect becomes apparent.

Confirrnations—Confirmation of orders are sent upon request or when future deliveries will be made.

Prices—Due to constant market fluctuations, all prices in this catalog are subject to change without notice. ALL PRICES ARE QUOTED IN U.S. DOLLARS AND ARE ELIGIBLE FOR DISCOUNTS AS STATED BELOW.

Shortages and Delays—All items are offered subject to crop failures or shortages. We cannot be responsible for loss caused by delays in delivery from strikes, fire, casualty or any other causes beyond our control.

It is our intent to inform our customers of shortages, advance bookings, applicable early order discounts, surplus inventory, etc., We will eliminate your name upon your request by either email, fax, or telephone In the event this has not been effective, please directly contact Corky Kane at Germania Seed Co, at 800-380-4721 ext: 801.

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We have lowered our plant prices for a short time!

Book your Plant & Plug Orders NOW to SAVE BIG!

- 5% Early Order Discount on all orders with: Raker–Roberta’s, Mast, Wagners, DGI & Malmborgs placed by December 15th!

- See these programs in our Early Bird Plant & Plug Catalog or view online at www.germaniaseed.com

NEW LOWER PRICING!

On all orders placed by Dec. 15

EARLY ORDER DISCOUNTS

VALID ON ALL ORDERS PLACED BY DEC. 15

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